



Banco de Chile
Earnings Report 3Q21



Key Highlights

'As pointed out in the previous quarter, key business metrics continued to improve in the 3Q21, which allowed us to return to profitability levels of 19% based on a bottom line of Ch\$184 Bn. in the 3Q21.

From the business perspective, total loans increased 5.7% YoY and, more importantly, 2.5% QoQ. Notably, consumer loans posted an upsurge this quarter by recording a 2.1% annual increase and a 3.6% QoQ growth or 14.6% annualized. These trends make us to be as optimistic as cautious, as we are conscious that sustainable growth will be crucial in times of uncertainty, particularly in terms of credit risk. Commercial and mortgage loans, in turn, continued to expand steadily at YoY rates of 4.5% and 9.5%, respectively. Likewise, transactionality has gone hand in hand with the improvements in sanitary conditions, from which fee income kept the QoQ upward trend recorded since the low posted in the 4Q20 by astonishingly increasing 13.4% YoY and 2.7% QoQ in the 3Q21. Consequently, customer income keeps on rising progressively, as reflected by advances of 3.2% YoY and 1.4% QoQ, or 5.6% annualized, which is aligned with an improved contribution of demand deposits to our funding on a QoQ basis, for first time in almost two years in light of the increase in local interest rates. On top of these trends, we successfully coped with a volatile scenario for the Treasury business by keeping a consistent approach to market risks and a well-grounded mid-term view. We are proud to demonstrate that, in the end, solid fundamentals always pay-off while beating short-term trading strategies deployed by some of our peers. As a result of these drivers, our top line impressively advanced 35% YoY and 28% QoQ.

From the credit risk standpoint, unparalleled levels of liquidity among individuals linger, which has temporarily softened the expected effects of prevailing macroeconomic conditions on credit behaviour. As we are conscious of that, during this quarter we set Ch\$50 Bn. in additional provisions, which allows us to post a coverage ratio of 373%, the highest of the industry. OpEx continued to display an outstanding performance as reflected by a cost-to-asset ratio of only 1.8% in the 3Q21, which is the lowest level in the last decade, and a cost-to-income ratio of 40% in the 3Q21. This demonstrates the effort we have put in both optimizing our structure and deploying digital transformation initiatives over the last two years, in conjunction with the implementation of exhaustive cost control policies.

I cannot end these words without mentioning the unprecedented three-notch advance we achieved in the MSCI ESG rating, moving from B to A. This improvement was the consequence of progress in all the measured categories. In our view, this achievement ratifies that banking business has to do with strategic consistency overtime, solid corporate principles, responsible growth, environmental care and social commitment, all of which endorse our leading position'.

Eduardo Ebensperger-CEO

18.6%
ROAE

Thanks to solid business drivers and well-thought treasury management, we achieved the highest ROAE in the last two years.

+3.2% YoY
Growth in Customer Income

After six quarters, our customer income posted positive YoY growth based on improved business metrics.

1.8%
Cost-to-Assets Ratio

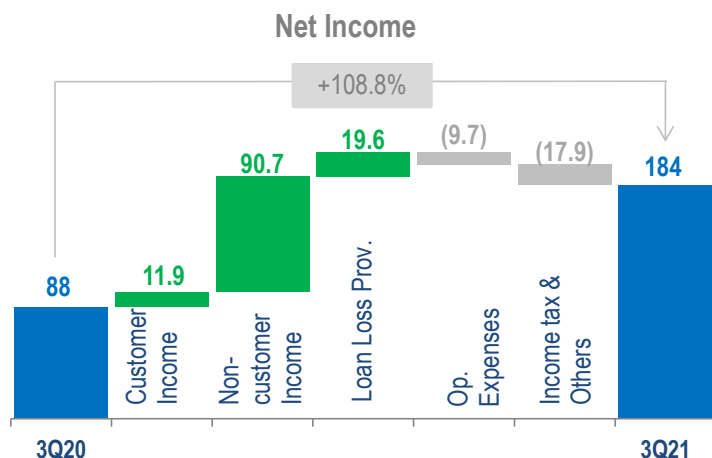
Our efficiency continues improving, based on solid cost control and digital transformation initiatives deployed over the last two years.

B → A
MSCI ESG Rating

We are the leading bank in ESG within the local banking industry based on an upgrade of three notches received in Sep21.

Financial Snapshot 3Q21

(In billions of Ch\$)



Ratios	3Q21	YTD
ROAE	18.6%	17.5%
NIM	3.6%	3.5%
LLP / Avg. Loans	1.1%	0.9%
Efficiency Ratio	40.1%	43.3%
TIER I Ratio	12.4%	12.4%



+117% YoY

and +28% QoQ in origination of Consumer Loans returning to pre-Covid levels (~Ch\$520 Bn. in the 3Q21)



+51% YoY

in origination of Mortgage Loans, in spite of the increase in interest rates (~Ch\$433 Bn. in the 3Q21)



40%

Cost-to-Income ratio in the 3Q21, based on solid efficiency initiatives



208%

Average LCR Ratio in the 3Q21, based on solid buffers and proactive management of mismatches



0.92% NPLs

Lowest delinquency ratio in recent years as of Sep21 (>90 days past-due)



373%

Coverage Ratio (including additional allowances), which is the highest among peers as of Sep21



12.4% CET1

and 16.3% BIS Ratios. The Soundest Capital position among major local banks



~24,000 SMEs

Participated in the 6th version of our "Entrepreneur Challenge"



Talent

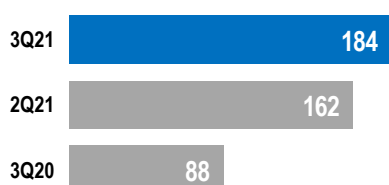
For 8th consecutive year we ranked as the best bank in talent attraction by Merco

Financial Snapshot 3Q21

(In billions of Ch\$)

Net Income

\$184



→ Our **Net Income** climbed over twofold YoY from Ch\$88 Bn. in the 3Q20 to Ch\$184 Bn. in the 3Q21. The 109% YoY advance was mainly fostered by operating revenues boosting 23% YoY (Ch\$103 Bn.) as a result of higher inflation and, to a lesser extent, improved customer income. Likewise, loan loss provisions also supported this bottom line increase by declining 17% YoY (Ch\$20 Bn.). These drivers were partly offset by a tempered 5% YoY increase in OpEx.

Operating Revenues

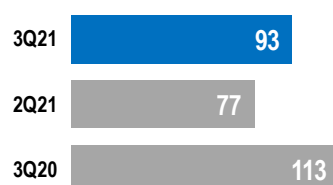
\$545



→ **Operating Revenues** grew significantly from Ch\$442 Bn. in the 3Q20 to Ch\$545 Bn. in the 3Q21. The Ch\$103 Bn. annual rise was mostly fostered by non-customer income increasing Ch\$90.7 Bn. YoY due to higher inflation that benefited our structural UF gap. To a lesser degree, customer income also supported the top line growth by rising 3.2% YoY mainly steered by solid fee income.

Loan Loss Provisions

\$93



→ **Loan Loss Provisions** totalled Ch\$93 Bn. in the 3Q21, which denotes a 17% YoY decrease from the Ch\$113 Bn. recorded a year earlier. This behaviour was the result of persisting non-recurrent effects on customers' payment capacity, which even offset the net YoY increase of Ch\$93 Bn. in additional allowances and an exchange rate evolution that pushed USD-denominated loan loss provisions up by approximately Ch\$16 Bn. YoY.

Operating Expenses

\$218



→ Our **Operating Expenses** totalled Ch\$218 Bn. in the 3Q21, which represented a Ch\$10 Bn. increase as compared to the Ch\$209 Bn. posted in the 3Q20. The change had mainly to do with non-recurrent factors in personnel expenses and the low comparison base represented by the 3Q20 when mobility restrictions were fully in place. On the whole, the annual change is in line with the annual rise of 4.8% in inflation.

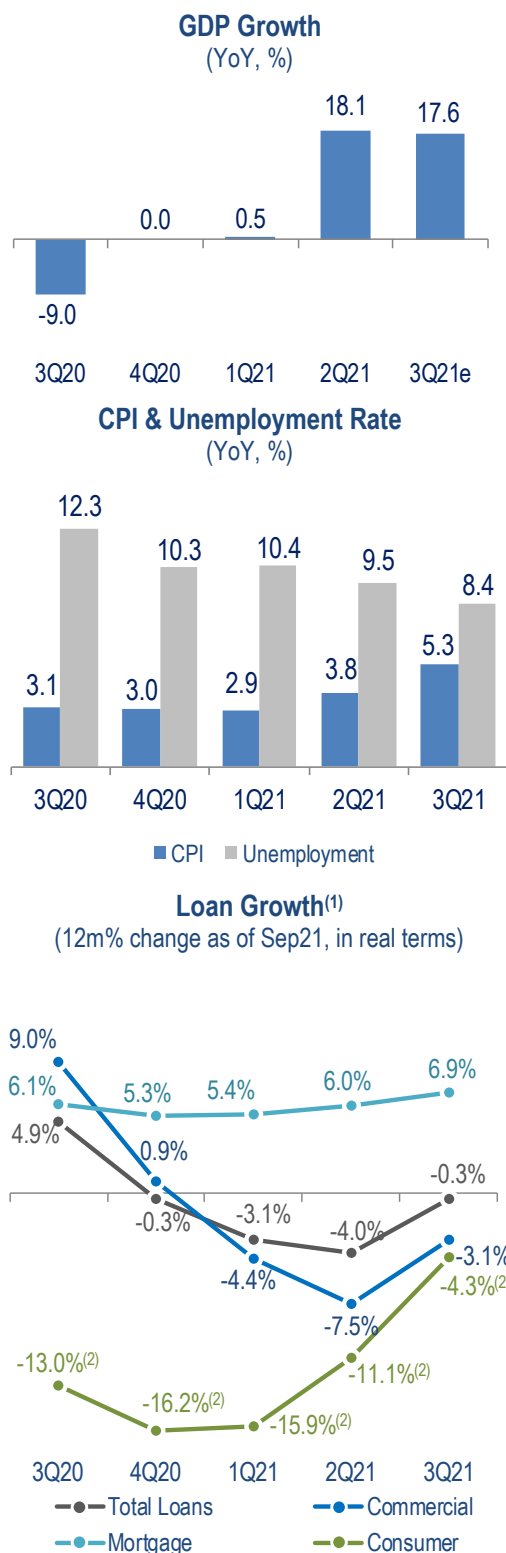
Total Loans

\$33,081



→ **Total Loans** amounted to Ch\$33,081 Bn. in the 3Q21, which indicates a 5.7% annual increase from the Ch\$31,308 Bn. reached a year earlier. Whereas mortgage loans continued to grow steadily by advancing 9.5% YoY, as demand adjusts with some lag to changes in market factors, commercial loans also showed an upward trend by growing 4.5% YoY. Nonetheless, perhaps the most notable development in the 3Q21 was the annual expansion of 2.1% in consumer loans, returning to positive annual growth rates for first time since the 4Q19. These trends are aligned with the 3Q21 Credit Survey conducted by the Central Bank, which revealed a more dynamic demand and a less restrictive offer for consumer loans, while demand and offer conditions for commercial and mortgage loans remained stable.

Economic Outlook



(1) Figures do not include operations of subsidiaries abroad.
 (2) 14.9%, 16.4%, 16.1%, 11.3% and 4.3% YoY contractions in the 3Q20, 4Q20, 1Q21, 2Q21 and 3Q21, respectively, adjusted by the effect of the acquisition of Santander Consumer Chile by Santander.

The Chilean economy continues growing strongly pulled by a surge in domestic demand. This performance has mainly been attributable to the strong pick up in fiscal spending and the temporary impact from three withdrawals from pension funds.

As a consequence, the GDP expanded 17.6% YoY during the 3Q21, following the strong advance evidenced in the previous three months (18.1% YoY). The breakdown shows that commerce continues steering growth by going up 29.0% YoY, while services posted an impressive rise of 19.1% YoY due to improved sanitary conditions that resulted in increased mobility. Economic activity is also expanding on a sequential basis, as illustrated by GDP growth of 22.7% and 7.0% annualized in the 3Q21 and 2Q21, respectively, beyond the statistical effect attributable to the weak comparison base from one year ago. As a matter of fact, last February the GDP had already achieved its pre-pandemic level, completing a full recovery earlier this year.

As for inflation, the combination of greater demand dynamism, a weaker currency and higher global prices has resulted in a steady upward trend of inflation. In September, the CPI increased 5.3% YoY, the highest figure since 2014, while the core measure (CPI excluding food and energy prices) rose 4.4%, the highest in more than six years. This trend, together with the rise in inflationary expectations, led the Central Bank to increase the reference rate by 125 bp. in September (to 2.75%) after the hike of 100 bps in the previous meeting. The press release that accompanied this decision anticipated that the tightening cycle should continue in the near future.

According to the Central Bank's expectation survey, the market expects GDP to grow 11% this year and 2.5% and 2.0% in 2022 and 2023, respectively. On prices, analysts see an inflation rate standing at 5.8% and 3.8% this and the following year, respectively, converging towards the 3.0% target only in 2023.

Regarding the banking industry, the downward trend in total loans seen from the 3Q20 seems to be reversing, as reflected by a tepid 0.3% YoY decline in real terms and, more importantly, a 2.3% QoQ real increase. On a YoY basis, the slight decline is aligned with decreases in consumer and commercial loans by 4.3% and 3.1%, which was almost totally offset by mortgage loans increasing 6.9% YoY. Whereas commercial loans performance continued to be influenced by the Fogape program effect that posed a high basis for comparison, consumer loans reflect the lagged effects on the credit market caused by the pandemic. On a QoQ basis, instead, loan growth was fostered by solid expansions of 1.4% and 2.8% in consumer and commercial loans, respectively, which coupled with a 1.7% QoQ rise in mortgage loans. The trend in consumer loans is in line with Central Bank's findings concerning to improved conditions in the demand and offer for credits since the 4Q20.

As of September 30, 2021, the banking industry reached Ch\$2,691 Bn. in net income, denoting a Ch\$1,888 Bn. YoY advance. This performance was a consequence of: (i) a YoY decrease of Ch\$1,229 Bn. in loan loss provisions mainly associated with the Covid19 effect on LLPs in 2020, (ii) a lower cost base by Ch\$660 Bn. due to a one-time impairment loss from a specific local bank last year, and (iii) higher operating revenues by Ch\$455 Bn. mainly explained by the positive effect of inflation. These effects were offset by a YoY growth in income tax.

Third Quarter Results

Operating Revenues

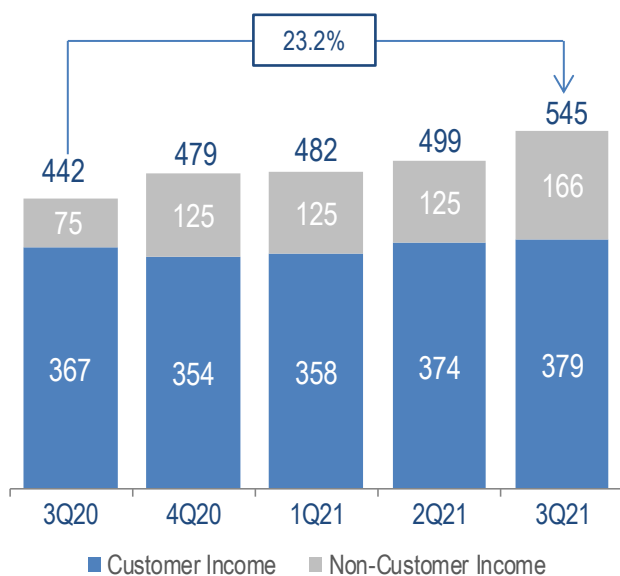
Operating Revenues

(In billions of Ch\$)

	Quarters		Year End	
	3Q20	3Q21	Sep-20	Sep-21
Net Interest Income	288.8	370.2	962.7	1,044.5
Net Fees and Commissions	104.1	118.0	346.1	341.2
Net Financial Operating Income	-4.5	102.6	15.3	129.8
Foreign Exchange Transactions	44.5	-54.3	109.7	-15.2
Other Operating Income	9.4	8.4	25.7	25.7
Total	442.3	545.0	1,459.4	1,526.0

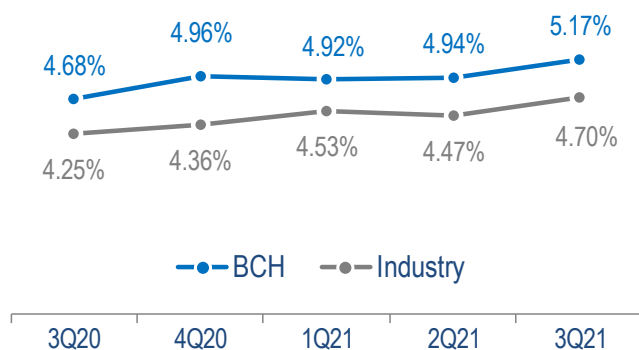
Customer & Non Customer Income

(In billions of Ch\$)



Operating Margin

Operating Revenues/Avg. Interest Earning Assets



Operating revenues increased Ch\$102.6 Bn., from Ch\$442.3 Bn. in the 3Q20 to Ch\$545.0 Bn. in the 3Q21. This result was explained by YoY increases of Ch\$90.7 Bn. and Ch\$11.9 Bn. in both non-customer and customer income, respectively. Main explanatory factors were:

- A YoY expansion of Ch\$56.5 Bn. in the contribution of our UF net asset exposure due to the effect of a higher UF variation (+1.27%) during the 3Q21 when compared to the 3Q20 (+0.04%).
- The positive impact of a 10.6% Ch\$ depreciation in the 3Q21 as compared to the 4.5% Ch\$ appreciation seen in the 3Q20 on our USD hedging position by Ch\$22.6 Bn. YoY.
- An annual growth of Ch\$13.9 Bn. in fee income. This figure was mostly associated with: (i) a YoY increase of Ch\$7.8 Bn. in transactional services, mainly due to debit cards and ATMs (Ch\$4.6 Bn.) that coupled with higher use of credit cards (Ch\$3.1 Bn.), both explained by higher commercial activity when compared to the 3Q20 when mobility restrictions were in place, and (ii) fees from mutual funds expanding Ch\$7.8 Bn. YoY due to increased AUM in 2021 and a change in the portfolio mix towards local and international equity funds. These effects were partly offset by an annual decline of Ch\$4.2 Bn. in fees coming from our insurance brokerage mainly associated with higher revenues recognized (from the upfront fee) in the 3Q20 related to the alliance with an international insurance company.
- Revenues from treasury management increasing Ch\$12.6 Bn. This performance was the result of mixed trends including improved results from the management of structural financial gaps due to inflation that were partly offset by the effect of higher interest rates on our investment portfolio as well as the high comparison base posed by the 3Q20.

On a YTD basis, operating revenues went up by Ch\$66.6 Bn. in 2021, mostly associated with the YoY growth in non-customer income. The annual increment of our top line was explained by: (i) an annual expansion of Ch\$97.9 Bn. in the contribution of our UF net asset exposure, which was linked to a higher UF variation in 2021 (3.5%) as compared to 2020 (1.4%), (ii) improved results from our treasury management by Ch\$23.5 Bn., mainly supported by increased revenues from ALM desk thanks to a proactive management of financial gaps that were to some extent offset by a lower performance of Trading and Investment desks, which was a consequence of the high comparison base recorded in 2020, (iii) a positive impact of Ch\$15.1 Bn. from our USD hedging position associated with a higher Ch\$ depreciation in 2021 when compared to 2020, and (iv) a YoY growth of Ch\$4.5 Bn. due to the sale of a loan portfolio. These effects were partly offset by: (i) lower income from loans by Ch\$33.3 Bn. linked to the behaviour of consumer loans in terms of average balances and lending spreads, (ii) a YoY decline of Ch\$33.0 Bn. in the contribution of our DDAs to our funding due to lower overall interest rates in 2021, and (iii) lower fee-based income by Ch\$4.9 Bn. owing to a YoY decrease in insurance brokerage fees associated with a higher amount of recognition of our upfront fee with an insurance company in 2020, which was counterbalanced by increased fees from transactional services and mutual funds.

Third Quarter Results

Loan Loss Provisions & Allowances

Loan Loss Provisions & Allowances

(In billions of Ch\$)

	Quarters		Year End	
	3Q20	3Q21	Sep-20	Sep-21

Loan Loss Allowances

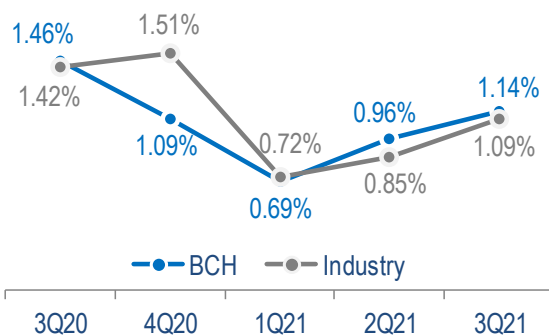
	3Q20	3Q21	Sep-20	Sep-21
Initial Allowances	-679.3	-687.5	-685.4	-746.9
Charge-offs	70.3	66.7	276.9	185.1
Sales of Loans	0.0	0.0	0.2	14.5
Provisions established, net	-157.3	-55.6	-357.9	-129.0
Final Allowances	-766.2	-676.4	-766.2	-676.4
Provisions Established	-157.3	-55.6	-357.9	-129.0
Prov. Financial Guarantees	-10.1	-3.7	-21.3	-2.1
Additional Provisions	43.0	-50.0	-27.0	-140.0
Recoveries	11.8	16.4	28.7	47.4
Loan Loss Provisions	-112.5	-92.9	-377.5	-223.8

Credit Quality Ratios

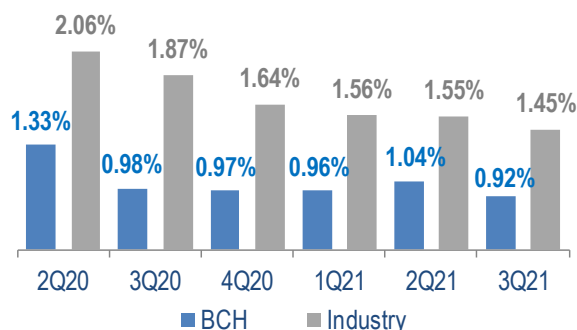
Allowances / Total loans	2.45%	2.04%	2.45%	2.04%
Allowances / Total Past Due ⁽¹⁾	3.30x	3.73x	3.30x	3.73x
Provisions / Avg. Loans	1.46%	1.14%	1.65%	0.93%
Charge-offs / Avg. Loans	0.91%	0.82%	1.21%	0.77%
Total Past Due / Total Loans	0.98%	0.92%	0.98%	0.92%
Recoveries / Avg. Loans	0.15%	0.20%	0.13%	0.20%

(1) Including additional allowances.

Provisions / Average Loans



Total Past Due / Total Loans



Our loan loss provisions accounted for Ch\$92.9 Bn. in the 3Q21, which represents a decrease of 17.4% or Ch\$19.6 Bn. when compared to a year earlier. The improvement in LLP continued to be influenced by non-recurrent factors that resulted in better than normal payment capacity, particularly among individuals, that coupled with tempered growth in riskier lending products. In this environment, the decrease in LLP was supported by both the retail and the wholesale banking segments, which posted an overall decrease of Ch\$131.3 Bn. in recurrent LLP. This trend was partly offset by higher additional provisions and the impact of higher exchange rates.

The main drivers conducting the annual change in risk expenses were:

- Net credit quality improvement of Ch\$131.3 Bn. YoY in the 3Q21, which continued to be steered by low delinquency as demonstrated by our NPL ratio (>90 days overdue loans) of 0.9% in the 3Q21, which is almost 20 bps. below the two-year average. Aligned with this, the retail banking segment had an annual improvement of Ch\$109.6 Bn. in LLP, fostered by both below trend asset quality indicators in this segment and a high comparison base in the 3Q20 explained by the recalibration of group-based models. To a lesser extent, the wholesale banking segment contributed with a net improvement of Ch\$21.7 Bn., explained by a high comparison base owing to the impact of mobility restrictions that lingered a year earlier on companies' payment capacity.

These factors were partly offset by:

- A net effect of higher additional provisions by Ch\$93.0 Bn. due to the release of Ch\$43 Bn. in the 3Q20 (as result of recalibration of group-based provisioning models) and the establishment of Ch\$50.0 Bn. in the 3Q21.
- A negative impact of ~Ch\$16.4 Bn. on our USD denominated loan loss allowances due to the sharp Ch\$ depreciation of 10.6% in the 3Q21 as compared to the 4.5% Ch\$ appreciation in the 3Q20.
- Loan growth explaining ~Ch\$2.3 Bn. YoY due to average loans increasing of 5.7% YoY, mainly in the retail banking segment.

Based on the above, our LLP to average loans ratio reached 1.14% in the 3Q21, denoting a 32 bp. YoY improvement.

On a YTD basis, LLP decreased 40.7% YoY from Ch\$377.5 Bn. as of Sep20 to Ch\$223.8 Bn. as of Sep21, mainly as a result of:

- A net credit quality improvement of Ch\$281.9 Bn. related to credit quality indicators that have experienced significant advances when compared to 2020. As reported in previous quarters, this trend has been related to the measures taken by the government, the Central Bank and the Congress to assist individuals and companies to tackle Covid-19 aftermath. Thus, the retail banking segment concentrated a Ch\$208.5 Bn. YoY improvement while the wholesale banking segment benefited from an effect of Ch\$73.4 Bn. YoY.

These effects were partly offset by: (i) higher additional provisions set during the period by Ch\$113.0 Bn. to be suitably prepared for expected lagged effects in asset quality, (ii) negative exchange rate effect of higher Ch\$ depreciation in 2021 (14.0%) than in 2020 (4.3%) explaining ~Ch\$11.0 Bn. of higher LLP, and (iii) loan growth conducting an increase of ~Ch\$4.2 Bn. based on average loans expanding 4.6% on a YoY basis.

Third Quarter Results

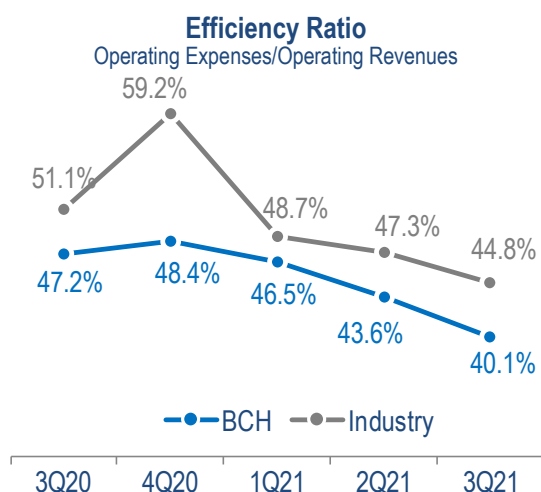
Operating Expenses

Operating Expenses (In billions of Ch\$)

	Quarters		Year End	
	3Q20	3Q21	Sep-20	Sep-21
Personnel expenses	-105.5	-111.3	-319.5	-335.9
Administrative expenses	-78.6	-78.5	-250.5	-241.2
Depreciation and Amort.	-18.8	-19.2	-54.9	-57.0
Impairments	0.0	0.0	-0.9	0.0
Other Oper. Expenses	-6.0	-9.4	-24.9	-26.2
Total Oper. Expenses	-208.8	-218.5	-650.6	-660.3

Additional Information

Op. Exp. / Op. Rev.	47.2%	40.1%	44.6%	43.3%
Op. Exp. / Avg. Assets	1.9%	1.8%	2.0%	1.9%
Headcount (#)	13,325	12,395	13,325	12,395
Branches (#)	335	272	335	272



In the 3Q21, operating expenses reached Ch\$218.5 Bn., which represents an annual expansion of Ch\$9.7 Bn., slightly below inflation. This is even more remarkable in light of the low comparison base posed by the 3Q20, when mobility restrictions were fully in place.

Main drivers behind this annual performance were:

- Personnel expenses increasing Ch\$5.8 Bn. YoY influenced by: (i) higher bonuses and incentives by Ch\$5.1 Bn. YoY granted to part of the employees because of the solid performance as of Sep21, which it would not have been possible without their commitment, (ii) an annual advance of Ch\$2.3 Bn. in severance payments due to organizational restructuring as we continued to deploy our efficiency program, and (iii) salaries and other benefits rising Ch\$0.6 Bn., or 1.0% YoY. These effects were partly offset by: (i) a 7.0% YoY decrease in headcount in line with higher productivity, and (ii) a YoY dwindle of Ch\$2.7 Bn. in variable compensation and other expenses.
- Other operating expenses growing Ch\$3.4 Bn., which was mostly influenced by: (i) a release of loan loss allowances on cross border loans in the 3Q20 that posed a low basis for comparison, and (ii) higher operational write-offs linked to the new fraud law for banks enacted in mid-2020 (+Ch\$1.6 Bn.).
- An annual expansion of Ch\$1.2 Bn. in cash vault and security services due to branch reopening and higher commercial activity due to the cease of mobility restrictions during the last months.
- IT and Communication expenses increasing Ch\$0.8 Bn. YoY owing to software licencing and other IT services pursuing to improve digital capabilities and back-office processes across the organization.

These effects were partly offset by:

- A YoY decline of Ch\$3.6 Bn. in outsourced services, which was mostly conducted by the internalization and optimization of sales force services that caused extraordinary disbursements in the 3Q20.
- Lower expenses by Ch\$0.7 Bn. YoY due to non-recurrent items incurred in 2020, including sanitation supplies and services.

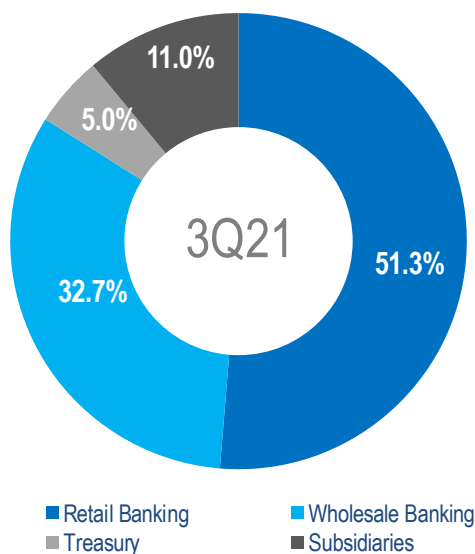
Thanks to the tepid increase in OpEx and the solid performance of our top line during this quarter, our efficiency ratio improved from 47.2% in the 3Q20 to 40.1% in the 3Q21. More importantly, we posted a cost-to-asset ratio of 1.8%, the lowest in the last decade.

On a YTD basis, OpEx increased Ch\$9.7 Bn. or 1.5% YoY, which was caused by: (i) personnel expenses increasing Ch\$16.4 Bn. as of Sep21 due to an extraordinary bonus to our employees in the 3Q21, the anticipation of a collective bargaining process and higher severance payments when compared to 2020, (ii) a YoY rise of Ch\$4.2 Bn. in software licencing and IT expenses related to internal projects prompted by our efficiency program and the digital transformation strategy, (iii) depreciation and amortization of intangible assets and other effects in rentals increasing Ch\$2.1 Bn. YoY, (iv) an annual expansion of Ch\$2.1 Bn. in cash vault and security services, and (v) an upswing of Ch\$1.3 Bn. in other operating expenses. These effects were offset by: (i) a YoY decrease of Ch\$9.2 Bn. in outsourced services, in line with efficiency initiatives, (ii) lower expenses by Ch\$4.6 Bn. in fixed-asset maintenance because of extraordinary expenses in 2020 due to the new service model and branch optimization as well as the impact of both the social crisis and Covid19 pandemic, and (iii) a YoY drop of Ch\$1.6 Bn. due to sanitation services, mostly concentrated in 2020.

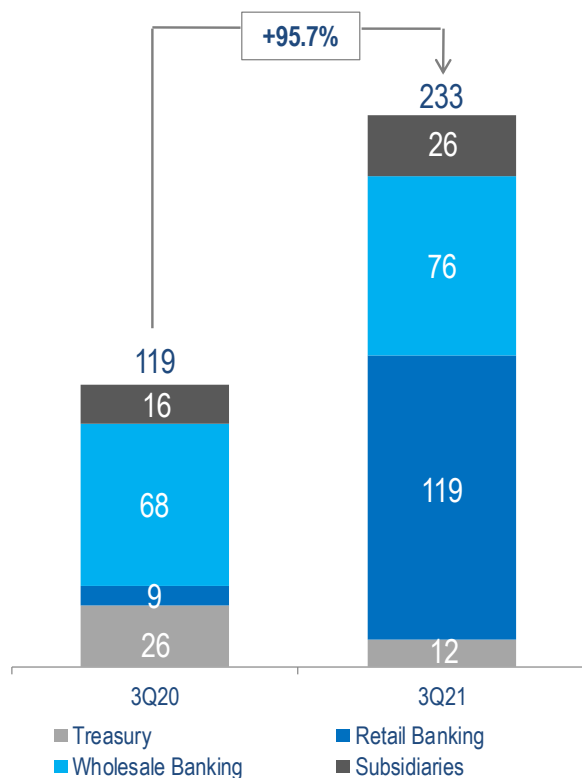
Third Quarter Results

Results by Business Segments

**Income before Income Tax
Contribution by Business Segment**



**Income before Income Tax
Change by Business Segment**
(In billions of Ch\$)

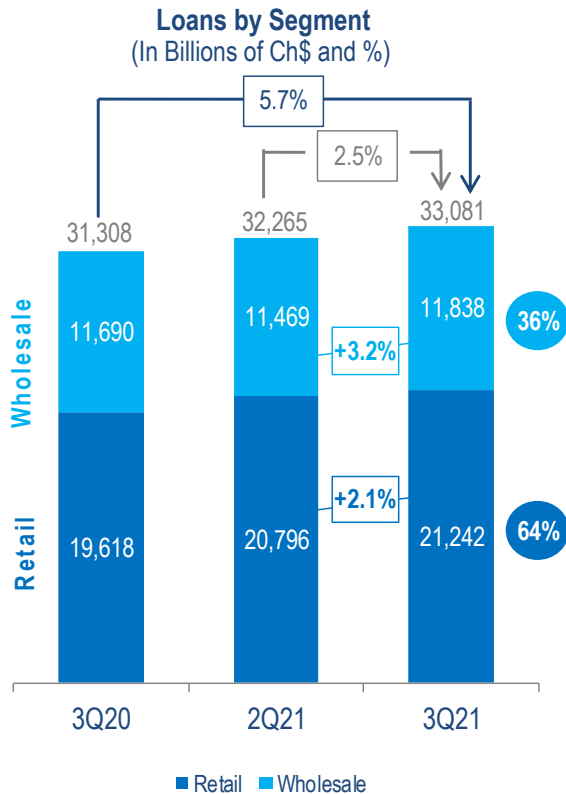


Our income before income tax amounted to Ch\$232.9 Bn. in the 3Q21, which is almost twofold (+95.7%) the level of Ch\$119.0 Bn. recorded a year earlier. Aligned with previous quarters, the Retail Banking segment once again consolidates as the most important, representing 51.3% of the total amount, followed by the Wholesale Banking segment (32.7%), Subsidiaries (11.0%) and our Treasury (5.0%).

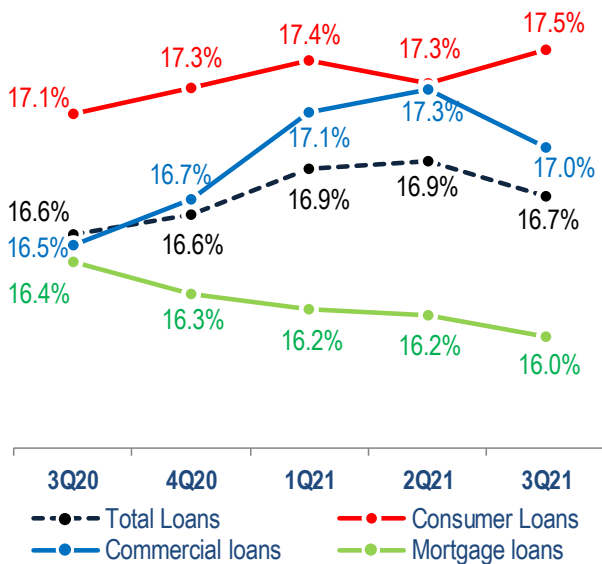
The main underlying factors explaining the segments' bottom line were:

- The Retail Banking segment posted an income before income tax of Ch\$119.5 Bn. in the 3Q21, denoting a major recovery when compared to the Ch\$8.5 Bn. recorded in the 3Q20. The sharp increase had mainly to do with: (i) operating revenues rising 23.4% or Ch\$64.3 Bn. YoY fostered by higher net interest income as a result of both the effect of higher inflation on the UF-indexed exposure partly allocated to this segment, as well as the higher contribution of DDAs managed by the segment amid a scenario of increasing interest rates, (ii) lower risk expenses by Ch\$50.1 Bn. or 44.4% YoY, primarily due to the high comparison base of the 3Q20 (comprising provisioning models recalibration) and delinquency remaining well below mid-term levels in the 3Q21. These effects were partly offset by a 3.0% YoY increase in OpEx, in line with the effects described for the bank as a whole.
- The Wholesale Banking segment recorded an annual rise of Ch\$7.7 Bn. or 11.2% in pre-tax income. This trend was primarily driven by an increment of 39.6% or Ch\$41.1 Bn. YoY in the top line due to both the effect of higher inflation on the UF position allocated to this segment and the positive impact of Ch\$ depreciation on the USD-indexed position that hedges USD-denominated risk and operating expenses. These factors were partly offset by: (i) higher loan loss provisions by Ch\$30.4 Bn. YoY mostly associated with additional set in the 3Q21 that were partly allocated to this segment and the negative effect of exchange rate depreciation on USD-denominated allowances, and (ii) tempered growth of Ch\$3.2 Bn. YoY in OpEx in the 3Q21.
- Subsidiaries registered a Ch\$9.4 Bn. YoY rise in pre-tax income by reaching Ch\$25.6 Bn. in the 3Q21. The increase mainly relied on a higher top line, particularly related to fee-based income from the Mutual Funds subsidiary that increased Ch\$6.0 Bn. YoY due to shifts in investor preferences towards international equity positions rather than fixed-income, which bear higher fares. To a lesser extent, the Investment Banking subsidiary posted a YoY rise of Ch\$1.7 Bn. in net fees as a result of specific deals carried out in the 3Q21, while the Insurance Brokerage subsidiary posted an annual increase of Ch\$1.7 Bn. in net fees, mainly due to the partial recovery in the origination of consumer loans.
- Our Treasury totaled a pre-tax income of Ch\$11.7 Bn. in the 3Q21, denoting a Ch\$14.2 Bn. YoY drop. This performance was mainly attributable to a higher comparison base as reflected by lower benefits from CVA/DVA for derivatives by Ch\$11.0 Bn. YoY due to improved PDs in the 3Q20 and the sharp depreciation of the Ch\$ in the 3Q21. This effect took place in conjunction with higher results from the Trading portfolio that benefited from recent changes in interest rates and inflation (+Ch\$8.4 Bn. YoY), which was offset by lower results from our Investment Portfolio by Ch\$10.8 Bn. YoY, explained by the high comparison base.

Loan Portfolio



Market Share in Loans⁽¹⁾



(1) Excluding operations of subsidiaries abroad.

Our loan book totaled Ch\$33,081 Bn. as of Sep21, which entails a 5.7% YoY expansion and, more importantly, a 2.5% QoQ increase (10.1% annualized). The figures reflect a moderate speed-up in loan growth, which is in the same tone of findings revealed by the Central Bank indicating an intensified demand and less restrictive offer for personal banking, while wholesale banking dynamics remain stable. Aligned with this view, our loan expansion was steered by consumer loans retaking the path of growth after seven quarters in YoY figures by advancing 2.1% YoY, and after three quarters on a sequential basis by growing 3.6% QoQ, while commercial and mortgage loans maintained the trend seen through the year (4.5% YoY / 2.4% QoQ and 9.5% YoY / 2.3% QoQ, respectively).

When looking at segments, loan growth may be summarized, as follows: Loans managed by the Retail Banking segment totaled Ch\$21,242 Bn., which is 8.3% above the Ch\$19,618 Bn. posted a year earlier, due to:

- Personal Banking loans (including consumer finance) increasing 8.0% YoY and 2.5% QoQ to reach Ch\$15,792 Bn. in the 3Q21. Although loan growth continues to depend on decoupled dynamics seen in mortgage loans (9.5% YoY / 2.3% QoQ), this quarter we witnessed a rebound in the demand for consumer loans that resulted in expansions of 2.1% YoY and 3.6% QoQ (15.4% annualized). This is in line with the Central Bank Survey that showed a strengthened demand and less restrictive requirements for consumer loans as well as stable conditions for mortgage loans.
- Loans to SMEs totaling Ch\$5,450 Bn. YoY, denoting YoY and QoQ advances of 9.2% and 1.2%, respectively, which reveal a moderate slowdown when compared to figures recorded in the 2Q21. Though still in remarkable levels, the lessened performance was mainly attributable to the high comparison base of previous quarters, which was strongly influenced by the Fogape Reactiva program. Nevertheless, we expect the SMEs segment to improve as long as the economy returns to its fundamentals.

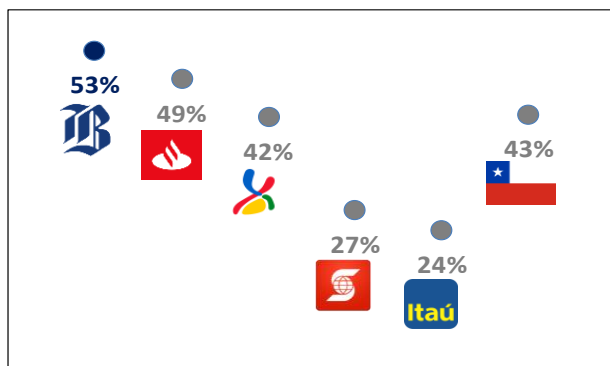
The loan book of our Wholesale Banking segment amounted to Ch\$11,838 Bn. in the 3Q21, which represented a 1.3% and 3.2% YoY and QoQ advances, respectively, signaling a tempered sequential acceleration. Main reasons underlying this performance were:

- Total loans managed by our Corporate and Wholesale units increasing 2.4% YoY and, notably, 5.2% QoQ in the 3Q21. This performance was fostered by: (i) specific lending deals settled during the 3Q21 associated with a ~Ch\$200 Bn. long-term commercial credit, and (ii) approximately Ch\$75 Bn. increase in loans to real estate customers, in line with trends reported by the Central Bank for wholesale and real estate loans in terms of demand and offer conditions.
- A subdued performance in the loan book held by our Middle Market segment, which showed a 0.4% YoY drop and a 0.5% QoQ advance. Drivers influencing this behaviour are in line with those mentioned for SMEs, as the 3Q20 represents a high comparison base as a result of the Fogape Reactiva Program affecting commercial credits negatively YoY and QoQ. On a QoQ basis, yet, Trade Finance loans, prompted by Ch\$ depreciation, more than offset the decrease in commercial credits.

As of Sep21, we held a 16.7% market share in total loans. This figure denotes a 19 bp. YoY decrease, explained by the performance of both commercial loans posting a 17.0% share (+48 bp. YoY) and consumer loans reaching 17.5% (+31 bp. YoY). Unlike, we lost 36 bp. YoY in market share of mortgage loans by posting a 16.0% stake.

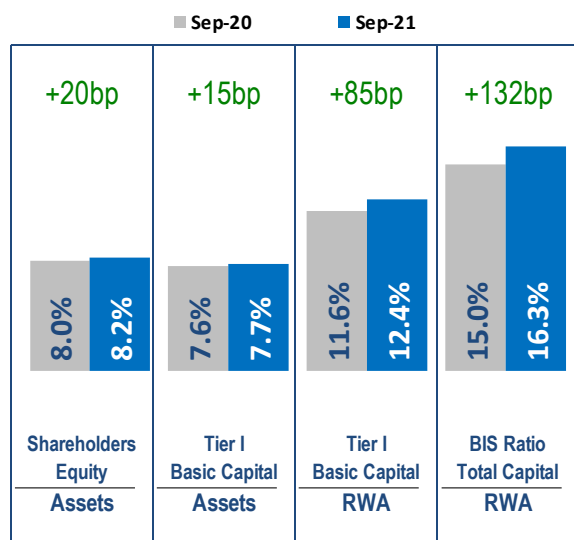
Funding & Capital

Demand Deposits to Loans Ratio (As of Sep30, 2021)

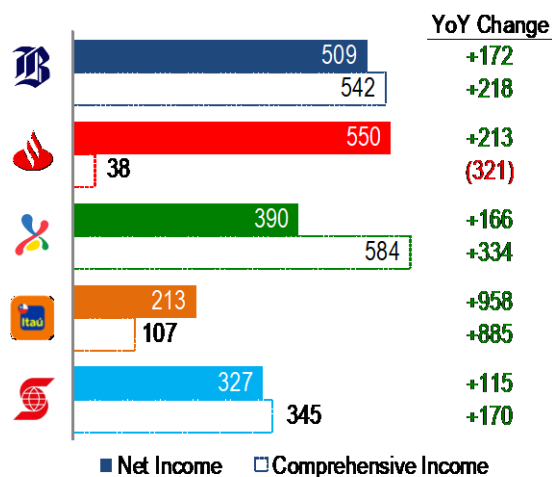


(1) Figures do not include operations of subsidiaries abroad.

BCH Capital Adequacy Ratios



Comprehensive Income as of Sep21 (Ch\$ Bn.)



Funding & Liquidity

For first time in more than two years, we are witnessing a sort of slowdown in the evolution of Demand Deposit Accounts (DDAs), which posted a 21.3% YoY increase and a 1.1% QoQ advance by totalling Ch\$17,607 Bn. in the 3Q21. Whereas these growth rates are the lowest since the 3Q19, this phenomenon was expected to take place to the extent non-recurrent liquidity conditions and lowest interest rates begin to disappear. Even though we acknowledge it is not possible to state that this is a breakpoint in terms of DDA funding, since a fourth withdrawal from pension funds is on congress agenda, we believe the path expected for the monetary policy interest rate should discourage depositors –individuals and companies– to hold significant amount of savings in the form of DDAs from now on.

Notwithstanding the above, we continue to be the local bank with the more advantageous relationship between assets and DDAs, as demonstrated by ratios of DDAs to total loans and DDAs to total assets of 36% and 53%, respectively in the 3Q21, above the levels posted a year earlier. Likewise, in the 3Q21 we were the leading bank in DDAs within the local banking system by holding a market share of 20.8%.

Based on these dynamics, we have begun to reactivate funding prospects associated with long-term bonds in order to address our mid-term growth in a more normalized liquidity environment, despite higher interest rates. As a result, in the 3Q21 we placed bonds overseas for an amount of ~Ch\$67 Bn. or ~USD83 million in markets such as Japan and Australia. Also, we keep on utilizing funding from commercial papers for short-term needs. Our aim is to continue analysing funding choices by taking advantage of our credit ratings and facilities we have developed over the last decade.

Capital Adequacy

Our equity totalled Ch\$4,042 Bn. in the 3Q21, amount that was 11.3% or Ch\$410 Bn. over the Ch\$3,631 posted a year earlier. The main drivers resulting in a bolstered equity were, as follows:

- Retention of Ch\$242.8 Bn. with charge to our 2020 net income, including both the 40% capitalization of our net distributable earnings for the FY2020 and the effect of inflation on equity.
- A net income increase of Ch\$116.1 Bn. YoY, once deducted the provision for minimum dividends.
- An annual improvement of Ch\$50.8 Bn. in cumulative OCI in equity, which stemmed from the sharp and steady increase in local long-term interest rates YTD, which resulted in: (i) an improvement of Ch\$164.8 Bn. in fair value adjustment of cash flows hedge accounting derivatives, and (ii) a decrease of Ch\$113.9 Bn. in marking-to-market of available-for-sale securities.

Based on the above, in the 3Q21 we remained the local bank with the soundest capital structure, as denoted by CET1 and BIS ratios that advanced 85 bp. YoY and 132 bp., reaching 12.4% and 16.3%, respectively. Our BIS III ratios continued to be close to these figures.

Comprehensive Income (CI)

Our CI increased by approximately Ch\$218.2 Bn. YoY from Ch\$323.3 Bn. as of Sep20 to Ch\$541.5 Bn. as of Sep21. The increase is primarily related to: (i) higher net income explaining Ch\$172.3 Bn. of the total change due the effect of Covid19 on business activity last year, and (ii) the positive net joint effect of local interest rate increases on available for sale and hedge accounting positions amounting to ~Ch\$99.7 Bn. As reported in previous quarters, instead of other banking players, we continue to show consistent comprehensive results while creating value for our shareholders. This is particularly important in the context of Basel III in order to maintain adequate CET1 buffers.

Consolidated Statement of Income

(Chilean GAAP- In millions of Chilean pesos (MCh\$) and US dollars (MUS\$))

	Quarters				% Change		Year Ended			% Change Sep-21/Sep-20
	3Q20 MCh\$	2Q21 MCh\$	3Q21 MCh\$	3Q21 MUS\$	3Q21/3Q20	3Q21/2Q21	Sep-20 MCh\$	Sep-21 MCh\$	Sep-21 MUS\$	
Interest revenue and expense										
Interest revenue	360,567	488,563	539,391	664.6	49.6 %	10.4 %	1,355,618	1,515,435	1,867.2	11.8 %
Interest expense	(71,724)	(148,866)	(169,147)	(208.4)	135.8 %	13.6 %	(392,880)	(470,917)	(580.2)	19.9 %
Net interest income	288,843	339,697	370,244	456.2	28.2 %	9.0 %	962,738	1,044,518	1,287.0	8.5 %
Fees and commissions										
Income from fees and commissions	129,226	140,423	149,893	184.7	16.0 %	6.7 %	427,827	427,087	526.2	(0.2) %
Expenses from fees and commissions	(25,135)	(25,512)	(31,869)	(39.3)	26.8 %	24.9 %	(81,757)	(85,882)	(105.8)	5.0 %
Net fees and commissions income	104,091	114,911	118,024	145.4	13.4 %	2.7 %	346,070	341,205	420.4	(1.4) %
Net Financial Operating Income	(4,529)	21,970	102,622	126.4	-	367.1 %	15,264	129,802	159.9	750.4 %
Foreign exchange transactions, net	44,484	12,668	(54,319)	(66.9)	-	-	109,677	(15,239)	(18.8)	(113.9) %
Other operating income	9,437	9,372	8,392	10.3	(11.1) %	(10.5) %	25,679	25,720	31.7	0.2 %
Total Operating Revenues	442,326	498,618	544,963	671.5	23.2 %	9.3 %	1,459,428	1,526,006	1,880.2	4.6 %
Provisions for loan losses	(112,543)	(76,804)	(92,910)	(114.5)	(17.4) %	21.0 %	(377,511)	(223,781)	(275.7)	(40.7) %
Operating revenues, net of provisions for loan losses	329,783	421,814	452,053	557.0	37.1 %	7.2 %	1,081,917	1,302,225	1,604.5	20.4 %
Operating expenses										
Personnel expenses	(105,486)	(110,898)	(111,335)	(137.2)	5.5 %	0.4 %	(319,493)	(335,929)	(413.9)	5.1 %
Administrative expenses	(78,561)	(79,290)	(78,530)	(96.8)	(0.0) %	(1.0) %	(250,481)	(241,193)	(297.2)	(3.7) %
Depreciation and amortization	(18,756)	(19,149)	(19,235)	(23.7)	2.6 %	0.4 %	(54,868)	(57,003)	(70.2)	3.9 %
Impairments	(15)	(2)	0	0.0	(100.0) %	-	(882)	(3)	(0.0)	(99.7) %
Other operating expenses	(5,955)	(8,027)	(9,366)	(11.5)	57.3 %	16.7 %	(24,875)	(26,178)	(32.3)	5.2 %
Total operating expenses	(208,773)	(217,366)	(218,466)	(269.2)	4.6 %	0.5 %	(650,599)	(660,306)	(813.6)	1.5 %
Net operating income	121,010	204,448	233,587	287.8	93.0 %	14.3 %	431,318	641,919	790.9	48.8 %
Income attributable to affiliates	(1,967)	(1,529)	(662)	(0.8)	(66.3) %	(56.7) %	(392)	(2,848)	(3.5)	626.5 %
Income before income tax	119,043	202,919	232,925	287.0	95.7 %	14.8 %	430,926	639,071	787.4	48.3 %
Income tax	(30,804)	(40,542)	(48,689)	(60.0)	58.1 %	20.1 %	(94,102)	(129,966)	(160.1)	38.1 %
Net Income for the period	88,239	162,377	184,236	227.0	108.8 %	13.5 %	336,824	509,105	627.3	51.1 %
Non-Controlling interest	1	-	1	0.0	-	-	1	1	0.0	0.0 %
Net Income attributable to bank's owners	88,238	162,377	184,235	227.0	108.8 %	13.5 %	336,823	509,104	627.3	51.1 %
FV Adjustment AFS Securities	(7,259)	(48,771)	(68,834)	(84.8)	848.3 %	41.1 %	(1,397)	(117,098)	(144.3)	8,282.1 %
FV Adjustment CF Hedge Accounting	28,044	80,834	115,948	142.9	313.5 %	43.4 %	(17,075)	198,321	244.4	(1,261.5) %
Other effects	(5,613)	(8,552)	(39,885)	(49.1)	610.6 %	366.4 %	4,922	(48,822)	(60.2)	(1,091.9) %
Comprehensive Income	103,410	185,888	191,464	235.9	85.2 %	3.0 %	323,273	541,505	667.2	67.5 %

These results have been prepared in accordance with Chilean GAAP on an unaudited, consolidated basis.

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Selected Financial Information

(Chilean GAAP- In millions of Chilean pesos (MCh\$) and US dollars (MUS\$))

ASSETS	Sep-20	Jun-21	Sep-21	Sep-21	% Change	
	MCh\$	MCh\$	MCh\$	MUS\$	Sep-21/Sep-20	Sep-21/Jun-21
Cash and due from banks	2,134,787	2,407,350	3,099,335	3,818.8	45.2 %	28.7 %
Transactions in the course of collection	490,166	616,932	410,644	506.0	(16.2) %	(33.4) %
Financial Assets held-for-trading	4,021,785	3,537,495	3,141,762	3,871.1	(21.9) %	(11.2) %
Receivables from repurchase agreements and security borrowings	57,572	92,797	76,496	94.3	32.9 %	(17.6) %
Derivate instruments	2,985,428	1,738,135	2,844,672	3,505.0	(4.7) %	63.7 %
Loans and advances to Banks	2,410,953	3,446,995	2,017,505	2,485.8	(16.3) %	(41.5) %
Loans to customers, net						
Commercial loans	18,144,967	18,509,509	18,958,457	23,359.4	4.5 %	2.4 %
Residential mortgage loans	9,221,258	9,871,740	10,097,517	12,441.5	9.5 %	2.3 %
Consumer loans	3,942,083	3,883,497	4,024,884	4,959.2	2.1 %	3.6 %
Loans to customers	31,308,308	32,264,746	33,080,858	40,760.1	5.7 %	2.5 %
Allowances for loan losses	(766,224)	(687,469)	(676,379)	(833.4)	(11.7) %	(1.6) %
Total loans to customers, net	30,542,084	31,577,277	32,404,479	39,926.7	6.1 %	2.6 %
Financial Assets Available-for-Sale	1,266,087	2,364,328	3,440,313	4,238.9	171.7 %	45.5 %
Financial Assets Held-to-maturity	-	127,770	302,532	372.8	-	136.8 %
Investments in other companies	48,984	43,588	48,088	59.3	(1.8) %	10.3 %
Intangible assets	60,093	66,798	68,401	84.3	13.8 %	2.4 %
Property and Equipment	218,147	221,296	223,688	275.6	2.5 %	1.1 %
Leased assets	128,974	112,167	103,224	127.2	(20.0) %	(8.0) %
Current tax assets	25,028	1,515	671	0.8	(97.3) %	(55.7) %
Deferred tax assets	333,333	381,804	387,291	477.2	16.2 %	1.4 %
Other assets	606,452	579,999	649,322	800.1	7.1 %	12.0 %
Total Assets	45,329,873	47,316,246	49,218,423	60,643.7	8.6 %	4.0 %
LIABILITIES & EQUITY	Sep-20	Jun-21	Sep-21	Sep-21	% Change	
	MCh\$	MCh\$	MCh\$	MUS\$	Sep-21/Sep-20	Sep-21/Jun-21
Liabilities						
Current accounts and other demand deposits	14,518,325	17,408,414	17,607,258	21,694.5	21.3 %	1.1 %
Transactions in the course of payment	1,010,028	710,418	337,560	415.9	(66.6) %	(52.5) %
Payables from repurchase agreements and security lending	284,917	150,185	111,438	137.3	(60.9) %	(25.8) %
Saving accounts and time deposits	8,854,870	7,869,674	8,972,204	11,055.0	1.3 %	14.0 %
Derivate instruments	3,120,577	1,782,856	2,644,144	3,257.9	(15.3) %	48.3 %
Borrowings from financial institutions	3,869,391	4,968,562	4,814,758	5,932.4	24.4 %	(3.1) %
Debt issued	8,709,673	8,771,310	8,758,172	10,791.2	0.6 %	(0.1) %
Other financial obligations	100,395	218,703	259,116	319.3	158.1 %	18.5 %
Lease liabilities	125,223	108,185	99,013	122.0	(20.9) %	(8.5) %
Current tax liabilities	456	24,218	82,930	102.2	18,086.4 %	242.4 %
Deferred tax liabilities	0	-	-	-	-	-
Provisions	590,953	730,243	882,161	1,086.9	49.3 %	20.8 %
Other liabilities	513,597	639,961	608,030	749.2	18.4 %	(5.0) %
Total liabilities	41,698,405	43,382,729	45,176,784	55,663.9	8.3 %	4.1 %
Equity of the Bank's owners						
Capital	2,418,833	2,418,833	2,418,833	2,980.3	0.0 %	0.0 %
Reserves	703,206	703,476	703,571	866.9	0.1 %	0.0 %
Other comprehensive income	(70,085)	(26,348)	(19,214)	(23.7)	(72.6) %	(27.1) %
Retained earnings from previous periods	412,641	655,478	655,478	807.6	58.8 %	0.0 %
Income for the period	336,823	324,869	509,104	627.3	51.1 %	56.7 %
Provisions for minimum dividends	(169,951)	(142,792)	(226,135)	(278.6)	33.1 %	58.4 %
Non-Controlling Interest	1	1	2	-	100.0 %	100.0 %
Total equity	3,631,468	3,933,517	4,041,639	4,979.8	11.3 %	2.7 %
Total Liabilities & Equity	45,329,873	47,316,246	49,218,423	60,643.7	8.6 %	4.0 %

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Key Performance Ratios	Quarter			Year Ended		
	3Q20	2Q21	3Q21	Sep-20	Jun-21	Sep-21
Earnings per Share ^{(1) (2)}						
Net income per Share (Ch\$)	0.87	1.61	1.82	3.33	3.22	5.04
Net income per ADS (Ch\$)	174.70	321.48	364.76	666.86	643.20	1,007.96
Net income per ADS (US\$)	0.22	0.44	0.45	0.85	0.88	1.24
Book value per Share (Ch\$)	35.95	38.94	40.01	35.95	38.94	40.01
Shares outstanding (Millions)	101,017	101,017	101,017	101,017	101,017	101,017
Profitability Ratios ⁽³⁾⁽⁴⁾						
Net Interest Margin	3.08%	3.39%	3.61%	3.56%	3.41%	3.48%
Net Financial Margin	3.48%	3.71%	3.97%	3.96%	3.72%	3.81%
Fees & Comm. / Avg. Interest Earnings Assets	1.10%	1.14%	1.12%	1.26%	1.12%	1.12%
Operating Revs. / Avg. Interest Earnings Assets	4.68%	4.94%	5.17%	5.31%	4.93%	5.01%
Return on Average Total Assets	0.79%	1.41%	1.53%	1.01%	1.43%	1.46%
Return on Average Equity	9.79%	16.76%	18.57%	12.50%	17.00%	17.54%
Capital Ratios						
Equity / Total Assets	8.01%	8.31%	8.21%	8.01%	8.31%	8.21%
Tier I (Basic Capital) / Total Assets	7.56%	7.72%	7.71%	7.56%	7.72%	7.71%
Tier I (Basic Capital) / Risk-Weighted Assets	11.59%	12.51%	12.44%	11.59%	12.51%	12.44%
Total Capital / Risk- Weighted Assets	14.98%	16.42%	16.30%	14.98%	16.42%	16.30%
Credit Quality Ratios						
Total Past Due / Total Loans to Customers	0.98%	1.04%	0.92%	0.98%	1.04%	0.92%
Allowance for Loan Losses / Total Past Due ⁽⁵⁾	329.70%	325.74%	372.56%	329.70%	325.74%	372.56%
Impaired Loans / Total Loans to Customers	4.11%	3.23%	3.00%	4.11%	3.23%	3.00%
Loan Loss Allowances / Impaired Loans	59.52%	65.91%	68.18%	59.52%	65.91%	68.18%
Loan Loss Allowances / Total Loans to Customers	2.45%	2.13%	2.04%	2.45%	2.13%	2.04%
Loan Loss Provisions / Avg. Loans to Customers ⁽⁴⁾	1.46%	0.96%	1.14%	1.65%	0.83%	0.93%
Operating and Productivity Ratios						
Operating Expenses / Operating Revenues	47.20%	43.59%	40.09%	44.58%	45.04%	43.27%
Operating Expenses / Average Total Assets ^{(3) (4)}	1.86%	1.88%	1.81%	1.95%	1.94%	1.90%
Balance Sheet Data ⁽¹⁾⁽³⁾						
Avg. Interest Earnings Assets (million Ch\$)	37,831,844	40,360,140	42,184,569	36,667,800	39,799,005	40,594,193
Avg. Assets (million Ch\$)	44,793,380	46,138,598	48,266,736	44,395,250	45,539,598	46,448,644
Avg. Equity (million Ch\$)	3,604,924	3,875,844	3,968,616	3,592,463	3,821,703	3,870,674
Avg. Loans to Customers (million Ch\$)	30,911,720	31,976,113	32,663,446	30,555,285	31,618,251	31,966,649
Avg. Interest Bearing Liabilities (million Ch\$)	22,276,803	21,639,857	22,279,263	22,678,963	21,414,832	21,702,975
Risk-Weighted Assets (Million Ch\$)	31,340,664	31,440,210	32,491,090	31,340,664	31,440,210	32,491,090
Additional Data						
Exchange rate (Ch\$/US\$)	784.31	734.00	811.60	784.31	734.00	811.60
Employees (#)	13,325	12,404	12,395	13,325	12,404	12,395
Branches (#)	335	277	272	335	277	272
Notes						

(1) Figures are expressed in nominal Chilean pesos.

(2) Figures are calculated considering nominal net income, the shares outstanding and the exchange rate existing at the end of each period.

(3) Ratios consider daily average balances.

(4) Annualized data.

(5) Including additional allowances.

These results have been prepared in accordance with Chilean GAAP on an unaudited, consolidated basis.

All figures are expressed in nominal Chilean pesos (historical pesos), unless otherwise stated. All figures expressed in US dollars (except earnings per ADR) were converted using the exchange rate of Ch\$ 811.6 per US\$1.00 as of September 30, 2021. Earnings per ADR were calculated considering the nominal net income, the exchange rate and the number of shares outstanding at the end of each period.

Banco de Chile files its consolidated financial statements, together with those of its subsidiaries, with the Financial Market Commission, on a monthly basis. In addition, Banco de Chile files its quarterly financial statements (notes included) with the SEC in form 6K, simultaneously or previously to file this quarterly earnings report. Such documentation is equally available at Banco de Chile's website both in Spanish and English.

Summary of differences between Chile GAAP and IFRS

The most significant differences are as follows:

- Under Chilean GAAP, the merger of Banco de Chile and Citibank Chile was accounted for under the pooling-of-interest method, while under IFRS, and for external financial reporting purposes, the merger of the two banks was accounted for as a business combination in which the Bank is the acquirer as required by IFRS 3 “Business Combinations”. Under IFRS 3, the Bank recognised all acquired net assets at fair value as determined at the acquisition date, as well as the goodwill resulting from the purchase price consideration in excess of net assets recognised.
- Allowances for loan losses are calculated based on specific guidelines set by the Financial Market Commission based on an expected losses approach. Under IFRS 9 “Financial instruments” allowances for loan losses should be calculated on a discounted basis under the “expected credit loss” model that focuses on the risk that an asset will default rather than whether a loss has actually been incurred or not.
- Assets received in lieu of payments are measured at historical cost or fair value, less cost to sell, if lower, on a portfolio basis and written-off if not sold after a certain period in accordance with specific guidelines set by the Financial Market Commission. Under IFRS, these assets are deemed non-current assets held-for-sale and their accounting treatment is set by IFRS 5 “Non-current assets held for sale and Discontinued operations”. In accordance with IFRS 5 these assets are measured at historical cost or fair value, less cost to sell, if lower. Accordingly, under IFRS these assets are not written off unless impaired.
- Chilean companies are required to distribute at least 30% of their net income to shareholders unless a majority of shareholders approve the retention of profits. In accordance with Chilean GAAP, the Bank records a minimum dividend allowance based on its distribution policy, which requires distribution of at least 60% of the period net income, as permitted by the Financial Market Commission. Under IFRS, only the portion of dividends that is required to be distributed by Chilean Law must be recorded, i.e., 30% as required by Chilean Corporations Law.

Forward - Looking Information

The information contained herein incorporates by reference statements which constitute “forward-looking statements,” in that they include statements regarding the intent, belief or current expectations of our directors and officers with respect to our future operating performance. Such statements include any forecasts, projections and descriptions of anticipated cost savings or other synergies. You should be aware that any such forward-looking statements are not guarantees of future performance and may involve risks and uncertainties, and that actual results may differ from those set forth in the forward-looking statements as a result of various factors (including, without limitations, the actions of competitors, future global economic conditions, market conditions, foreign exchange rates, and operating and financial risks related to managing growth and integrating acquired businesses), many of which are beyond our control. The occurrence of any such factors not currently expected by us would significantly alter the results set forth in these statements.

Factors that could cause actual results to differ materially and adversely include, but are not limited to:

- changes in general economic, business or political or other conditions in Chile or changes in general economic or business conditions in Latin America;
- changes in capital markets in general that may affect policies or attitudes toward lending to Chile or Chilean companies;
- unexpected developments in certain existing litigation;
- increased costs;
- unanticipated increases in financing and other costs or the inability to obtain additional debt or equity financing on attractive terms.

Undue reliance should not be placed on such statements, which speak only as of the date that they were made. Our independent public accountants have not examined or compiled the forward-looking statements and, accordingly, do not provide any assurance with respect to such statements. These cautionary statements should be considered in connection with any written or oral forward-looking statements that we may issue in the future. We do not undertake any obligation to release publicly any revisions to such forward-looking statements to reflect later events or circumstances or to reflect the occurrence of unanticipated events.

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